



proximus NXT



Case Study

Luxlait is becoming more efficient by adopting the new version of Gesall.Net.



In 2017, Luxlait adopted the new version of GESALL, the accounting management software from Telindus, on which the agricultural cooperative has relied since 2003. This upgrade has enabled the company to be more efficient, thanks in particular to its functions for automatically entering bank statements and customer reminders.

Luxlait, one of the country's leading companies, employs around 400 staff and 300 members. It processes and adds value to around 200 million litres of milk from its two production sites 40% of products are sold on the local market, while the rest is exported.

The business, which dates back to 1894, has kept pace with the times, modernising not only its production sites, but also all the support functions that are essential to the smooth functions. In terms of accounting, Luxlait has migrated to GESALL.NET, the new version of the accounting management software published by Telindus, the brand dedicated to companies in the Proximus Luxembourg group.



A tool adapted to the Luxembourg context

“We have relied on GESALL since 2003 to consolidate all of our accounting. This Luxembourg solution has been with us for several years, allowing us in particular to effectively understand legislative and tax developments, integrating over time the obligations incumbent on us as a Luxembourg company, explains the Accounting and Financial Manager within Luxlait, On the other hand, GESALL allows us to improve the administrative monitoring of our activities.”

Save time thanks to automatic processing of bank statements

In particular, the transition from GESALL to GESALL.NET, its new version, allowed Luxlait to integrate particularly welcome new features. “The main advantage with this new version lies in the processing of bank statements that it allows,” continues the Accounting and Financial Manager.

“Until now, information relating to bank transactions, whether they concern payments from our customers or the payment of invoices from our suppliers, had to be entered by hand. This could prove particularly time-consuming. The new version of GESALL made it possible to interface the software with banking solutions, to provide information from account statements. The entry is almost automatic. Our teams no longer have to encode the information, but to verify it. We save a lot of time and reduce the risk of error.”

Facilitate the creation of reports towards administrations

In the eyes of the Accounting and Financial Manager, the solution is both modern and scalable. It is easy to use and can be configured to meet the specific needs of the organization. “The solution allows us to respond effectively to our obligations, in particular by offering the possibility of easily preparing annual accounts or our declarations to the tax administration or social security,” explains the Manager. Our listeners, in addition, can access information much more easily thanks to the exports that we can provide them.”

Improve customer tracking

Luxlait will also rely on the “Boomerang” customer recovery module of the GESALL solution. “This functionality allows regular monitoring of customers, with great flexibility around segmentation, the frequency of reminders and the procedures to activate, from reminder to formal notice, depending on the cases that arise,” assures the Accounting Manager and Financial. With this tool, we can automate many reminders and carry out more effective monitoring of both small and large accounts.”

The deployment of these tools and functionalities was done in close collaboration with the teams in charge of GESALL development. “This is one of the other great advantages of the solution: it is developed in Luxembourg, to meet the needs of local players. The team listens to our needs and is responsive. Our contacts understand our challenges and respond effectively to our expectations,” assures the manager.

A central tool

At Luxlait level, GESALL becomes a tool that is at the heart of digital process transformation projects. The desire is in particular to further dematerialize incoming documents and to more efficiently extract useful data to facilitate administrative processing. “In this way, we can easily speed up processes and save time by avoiding having to encode the same information several times with the risk of error that this entails.”

Discover their story



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Accounting and Financial Manager